Notes From The Director

April 2018 is the 48th anniversary of Earth Month and is a great time to reflect on the sustainability aspects of precast concrete. Precast is typically produced with very low W/C ratios making it extremely durable and long lasting compared to other building materials. Also, the thermal mass of concrete contributes to higher energy efficiency.

There is very little concrete wasted at the precast plant and zero waste at the jobsite. Recycled materials such as flyash, blast furnace slag, and micro-silica are widely used in concrete products that would otherwise end up in landfills. Precast is ideal for today's focus on preserving resources and protecting the environment through sustainable building practices.

Warmest Regards,

Ronald E. Thornton, P.E.

MGM National Harbor Hotel in Prince Georges County, MD built with 300,000 square feet of precast. See NPCA project profile at precast.org/2019/03/a-sure-bet-with-precast/
Producer Profile—LHV Precast Incorporated

Interview with Robert Willis, President and Sales Manager of LHV Precast, Inc.

LHV Precast is a family owned second generation precast facility that is both NPCA Certified and NYSDOT approved. Bob Willis is a Past President of PCANY and shared with us a little about the history of his company and outlook for the industry.

Q. Can you provide us with a brief history of your company?

A. LHV Precast, Inc. was started by my parents, Dick and Clarice Willis in 1979 at what remains our current location in Kingston, Ulster County, NY – The Hudson Valley’s gateway to the Catskills. My brother, Jim Willis, and I now manage the company. I am the President and Sales Manager while Jim is Vice-President in charge of production and shipping. Our tight-knit family leadership works together with its sales and production team to provide quality precast products.

Q. How would you describe your current market and prospects for the coming year?

A. LHV has an expansive line of products ranging from catch basins & manholes, electrical vaults & light pole bases, box culverts & three-sided spans, the Stone Strong Retaining Wall System, and custom products to meet the needs of specific projects. The current market for precast products is strong but competition remains stiff. However, the outlook for the remainder of 2018 looks good and we have increased our sales staff to keep up with the demand for quotations.
Q. What are some initiatives that your company takes to ensure the quality of products and services for your customers?

A. We maintain a strict QA/QC program in conformance with NYSDOT specifications. Our technicians and inspectors are ACI certified and have completed the NPCA Production & Quality School (PQS). Additionally, we insure that all products conform to applicable ASTM standards. This includes raw materials, manufacturing processes and fabrication tolerances.

Q. How does your company benefit from being a member of PCANY?

A. PCANY is a great organization. It provides us with the opportunity to work out the many challenges working with NYSDOT to come up with common sense solutions. We also enjoy the opportunity to network with fellow producers who are often more than willing to help each other out for the good of the industry.

LHV Precast, Inc. is a Producer Member of PCANY. Check out all of our members in the PCANY Buyer's Guide located on our website.
Barton Loguidice Opens Binghamton Office

Barton & Loguidice is pleased to announce the opening of a new office in Binghamton, NY. The Binghamton office is the firm’s eighth location in New York State.

Located in downtown Binghamton, the office is one mile away from City Hall, Broome County, and New York State offices. With a total of 1,900 square feet, the office will be able to accommodate eight to ten employees.

“Due to our growing workload in the Binghamton area, opening an office here seemed like a natural choice,” explains, John F. Brusa, Jr., President of Barton & Loguidice.

PCANY Spring 2018 Meetings Scheduled

Our Spring 2018 meetings will be held Wednesday, May 9th in the AGC conference room, 10 Airline Drive, Albany 12205. Members will meet at 9:30am followed by our joint meeting with NYSDOT at 1:30pm.